



Sales Manager

Location: Shanghai

Job ad KTW technology Beverage industry

Are you willing to be part of a massive change in beverage filling technology in China? Are you interested to build up your own team with growing success?

Then talk to us and become our sales manager beverage filling technologies at Melchers in Shanghai.

Your tasks:

- You are directly on site at the customers for sales of high-speed precision dosing systems across China focusing on the beverage industry
- You are a vital part of the definition and implementation of a business development strategy for food grade pre- and post-dosing systems
- You are opening a direct access to the Big Players in China's beverage industry
- You support your customers developing solutions with our technology
- You support our marketing team with the necessary inputs to widen our customer base
- You know what is going on in the market and are able to provide insight reports helping to develop the market and the product even further.

Your profile:

- You are at home in the beverage industry and willing to do new things.
- You have proven sales skills and a track record in the beverage industry.
- You don't have to be in a leading position now but you are eager to develop yourself into becoming a successful leader of a team
- You need to be able to speak English fluently and master the standard office software tools.
- You have experience in negotiating complex investment goods.
- You like challenges and are happy that your multicultural environment supports you
- You like travelling in China

Applicants are requested to send their motivation letter, CV, and expected annual salary to



martin.wachholz@melchers.com.cn