

Job opening at Melchers China

The Melchers China organization is a member of the globally operating Melchers Group. Headquartered in Bremen, Germany, C. Melchers GmbH & Co. KG is privately-owned and was founded by Carl Melchers (1781-1854) and Carl Focke in 1806. Establishing its first Asian branch in 1866 in Hong Kong, the company is engaged in doing business in Asia ever since.

Melchers is a global company with a wide range of services and trading know-how in diverse business areas. The services cover the entire value chain – from product development and manufacture through sales and retailing to marketing and after-sales service.

It is our mission to create long-term value through customer-centric and customized approaches. Rooted in our entrepreneurial mindset and openness, we seize market opportunities without industry boundaries or predefined constraints.

We are currently seeking a:

Legal Counsel

Location: Shanghai

Report to: CFO

Responsibilities

- Advices on contracts including contract draft, review, negotiation, advice etc., especially sales
 contracts, EPC contract, procurement contracts, consortium agreements, agency agreements
 and any other legal documents relevant to the business of the company Melchers & its affliated
 entities.
- Reviews, evaluates and comments on legal obligations of the company Melchers & its affliated entities, and advises the appropriate divisions how to minimize the legal risk associated with major contracts and obligations prior to becoming a party or otherwise becoming legally bound. Identifies potential legal risks of the company, offer solutions to mitigate or eliminate those risk and ensure senior management are aware and accept residual risks.
- Supervise the project execution of the project managers and review all kinds of legal documents during the project execution to avoid dispute with customer, supplier. To collect documents concerned and make reaction plan in case of dispute.



- Review of sales and purchase contracts involving any real estate and review of real estate lease contracts.
- Provide support to protection of Melchers & its affliated entities intellectual Property, including patents, trademarks and trade secrets.
- Work and coordinate with external legal firms & professionals and internal business departments
 for various compliance projects (such as data protection law of China and Europe etc) for the
 company Melchers & its affliated entities.
- Manage legal actions against third parties, adverse regulatory or governmental actions and defense of Melchers & its affliated entities against claims made by third parties.
- Provide legal opinion for all divisions of Melchers & its affliated entities, as well as affiliates of Melchers & its affliated entities in China.
- Support the China management team and advice relating to various Melchers & its affliated entities compliance policies, including the Melchers & its affliated entities Code of Conduct, antitrust and anti-bribery policies. Provide support to merger and acquisition activity in China as needed.
- Keeps the business team informed on legislation and regulations and other important legal matters both local and global and any legal developments that could impact the company's business.

Requirements:

- Possesses a post-graduate law degree, preferably from an accredited US/European law school.
- Be able to communicate in English and draft legal document in English
- Bar admission in PRC and/or other jurisdictions
- 5+ years experience in law firm as litigation counsel.
- Very good knowledge of Chinese business laws in particular in contract, commercial and corporate laws.
- Knowledge of western legal analysis and paradigms is a plus
- Be strong at logical analysis; be able to analyze the problem and provide solutions.
- Analytical, presentation, consulting, negotiation, networking and communication abilities and skills. Strong written proficiency in drafting legal documentation



- Dynamic, initiative, innovative and solution-oriented.
- Cross cultural, fluent both English and Chinese (Mandarin).

Working at Melchers & its affliated entities

We give major importance to mutual respect and tolerance in any relationship regardless of the person or position. Our flat hierarchies allow for quick feedback and access to management. Our low staff turnover reflects our reliability and stability as an employer. In order to drive success, we work with annual objectives for each staff member and operate in an environment of providing feedback and seeking continuous improvement from all teams and employees.

Applicants are requested to send their motivation letter, CV, and expected annual salary to Jacquelyn Li <u>jacquelynli@melchers.com.cn</u>